

## Senior Management Information

**Guy W. Millner** serves as Chairman and Chief Executive Officer and previously served as the Chairman of the Board since June 2003. Mr. Millner served as Chairman of AA Holdings, LLC, the predecessor of AssuranceAmerica Corporation, a Georgia corporation, our principal operating subsidiary, from 1999 to 2003. From 1961 to 1999, Mr. Millner was the Founder and Chairman of Norrell Corporation (NYSE), a leading provider of staffing and outsourcing solutions with revenues of \$1.4 billion in 1999.

**Joseph J. Skruck**, CPCU, CIC, serves as President and Chief Operating Officer of AssuranceAmerica Corporation. Prior to joining AssuranceAmerica, Mr. Skruck served as Vice President of Personal Lines and Product Development at Sun States Insurance Group. Additionally, he actively participated in the acquisition of several insurance entities and the ultimate divestiture of key assets within the Sun States Group. Mr. Skruck has held Product Management positions with multi-state responsibilities in leading companies such as Great American and Anthem Casualty. Mr. Skruck holds a BS degree in Economics and a Master's degree in Risk Management.

**Mark H. Hain** is the Senior Vice President, General Counsel, and Secretary for AssuranceAmerica Corporation. Mr. Hain has been the General Counsel for two NYSE listed companies. He has over sixteen years experience in the insurance business including three years as General Counsel for the Oklahoma Insurance Department, eleven years as counsel for a NYSE listed insurance holding company, and two years as General Counsel for a privately held company with insurance agency and captive insurance company management operations. Most recently, Mr. Hain was General Counsel for a private technology company. He received his Bachelors of Business Administration from Southern Methodist University and his Juris Doctorate from Oklahoma University.

**John M. Mongelli** has served as the Chief Financial Officer of AssuranceAmerica Corporation since August 2009. He has more than 20 years of financial experience including leadership roles at ChoicePoint, The Coca-Cola Company and Arthur Andersen LLP. Prior to joining the company, Mr. Mongelli was Vice President and Treasurer of ChoicePoint, a leading provider of data and analytic services to the insurance industry. Mr. Mongelli currently serves as a board member for the Atlanta chapter of Junior Achievement and Prevent Child Abuse Georgia. He earned a B.S. in Accounting from Villanova University in 1985 and an M.B.A in Finance from Northwestern University in 1991.

**David H. Anthony** joined our company as Vice President of Information Technology in March 2004. Mr. Anthony has 22 years of experience in the Information Technology industry with the last 12 focused in the area of consulting. Prior to joining AssuranceAmerica, he served as Vice President of CGI Information Systems and Management Consultants with responsibility for the Atlanta Business Unit, including the nationwide delivery of insurance solutions and services. Mr. Anthony holds a BS degree in Business Administration.

**Scott Nelson**, serving as Vice President, Strategic Initiatives has spent the last 14 years of his career in product management and development in the insurance industry. Before joining AssuranceAmerica, he was a Vice President with Answer Financial, where he headed up the agency's P&C division; under his tenure he helped build one of the largest insurance agencies in the country. Before Answer Financial, he spent 4 years in product management with Windsor Insurance Company, a \$1B writer of nonstandard auto insurance as a Product Manager, managing over 10 states during his tenure. Mr. Nelson holds an MBA degree as well as a BSE degree in Civil Engineering.

**Tony Pepsoski** is the Regional Vice President of Product Development for the Company. Prior to joining the company in April 2006, Tony was a Senior Product Manager at The Hartford, managing personal auto and homeowner products. Prior to The Hartford, he managed products for several states for Windsor Insurance Company, a leading writer of non-standard

auto insurance. Mr. Pepsoski holds a BSE in Mechanical Engineering as well as an MBA degree.

**Gregory D. Woods**, joined the Company in 2005 and serves as Controller of AssuranceAmerica. Prior to joining the Company, he spent three years from 2002 to 2005 with Assurant Group in various financial management roles within the company. Mr. Woods also served as the Controller with Aon Specialty Corporation for three years from 1999 to 2002. Prior to 1999, Mr. Woods served in several financial capacities with Orion Capital Companies and Aon Re. He has an insurance accounting career that spans over 20 years.

**Charlie Brock** has served as the Vice President of Sales for AssuranceAmerica since January 2008. Prior to joining the company, Mr. Brock's career included 20+ years in Sales & Marketing leadership positions at Coca-Cola, Frito-Lay and Procter & Gamble, both domestically and internationally. Most recently, he was Chief Sales & Marketing officer for Access General, a privately held, non-standard auto insurance company. Mr. Brock holds a BBA in Marketing.

**Al Yeager** is the Vice President of Claims. Mr. Yeager has 21 years of claims, product, sales and general management experience with leading companies in the insurance industry. Prior to joining the company in October 2008, Al served as Regional Vice President of Product Management and as a Vice President of Claims for AIG personal lines. Prior to AIG, he spent 17 years with Progressive Insurance in a variety of capacities across the country. Mr. Yeager holds a BS degree in Biochemistry.

**Richard Dotson** has served as Vice President of TrustWay Operations since July 2007 and has served as TrustWay Operations since February 2007. Prior to joining TrustWay Insurance, Mr. Dotson was the Controller for Bigelow Advertising from 2002 to 2007. Mr. Dotson was the Vice President of financial operations with Verso Technologies from 1995 to 2007. Prior to this, Mr. Dotson was the Chief Financial Officer and responsible for mergers and acquisitions for Windward Technology Group from 1991 to 1995. Mr. Dotson held previous financial positions with LHS Group, Inc., which involved an initial public offering and National Data Corporation.

**Mary Davis Jones** joined the company as Vice President of Sales for TrustWay in July 2009. Prior to joining TrustWay insurance, Ms. Jones was the Vice President of Sales for Acceptance Insurance, a publicly traded non-standard auto insurance company. During her 15 years with Acceptance Insurance the retail locations went for 3 locations to 430 in 12 states. Ms. Jones comes to us with more than 20 years of extensive sales and management experience in the insurance field.